

The background image shows a construction site at dusk. A large, dark-colored pipe is being lifted by a red crane with the word "STAMPEDE" on its boom. The pipe is supported by a yellow crawler crane on the right. The ground is muddy and uneven, with some snow visible in the background. The sky is a deep blue with some clouds. The overall scene is illuminated by site lights, creating a high-contrast, industrial atmosphere.

ATCO

INVESTOR PRESENTATION
JUNE 2017

LEGAL DISCLAIMER

Statements made by representatives for ATCO Ltd. and Canadian Utilities Limited and information provided in this presentation may be considered forward-looking statements. By their nature, such statements are subject to numerous known and unknown risks and uncertainties and therefore actual results may differ materially from those currently anticipated. ATCO Ltd. and Canadian Utilities Limited disclaim any intention or obligation to update or revise such statements. Due to the nature of the Corporation's operations, quarterly revenues and earnings are not necessarily indicative of annual results.

THE ATCO GROUP OF COMPANIES

With approximately 7,000 employees and assets of \$20 billion, ATCO is a diversified corporation delivering service excellence and innovative business solutions in:



- Operations on 4 continents
- 7 manufacturing plants and nearly 1,000,000 sq ft of manufacturing space globally



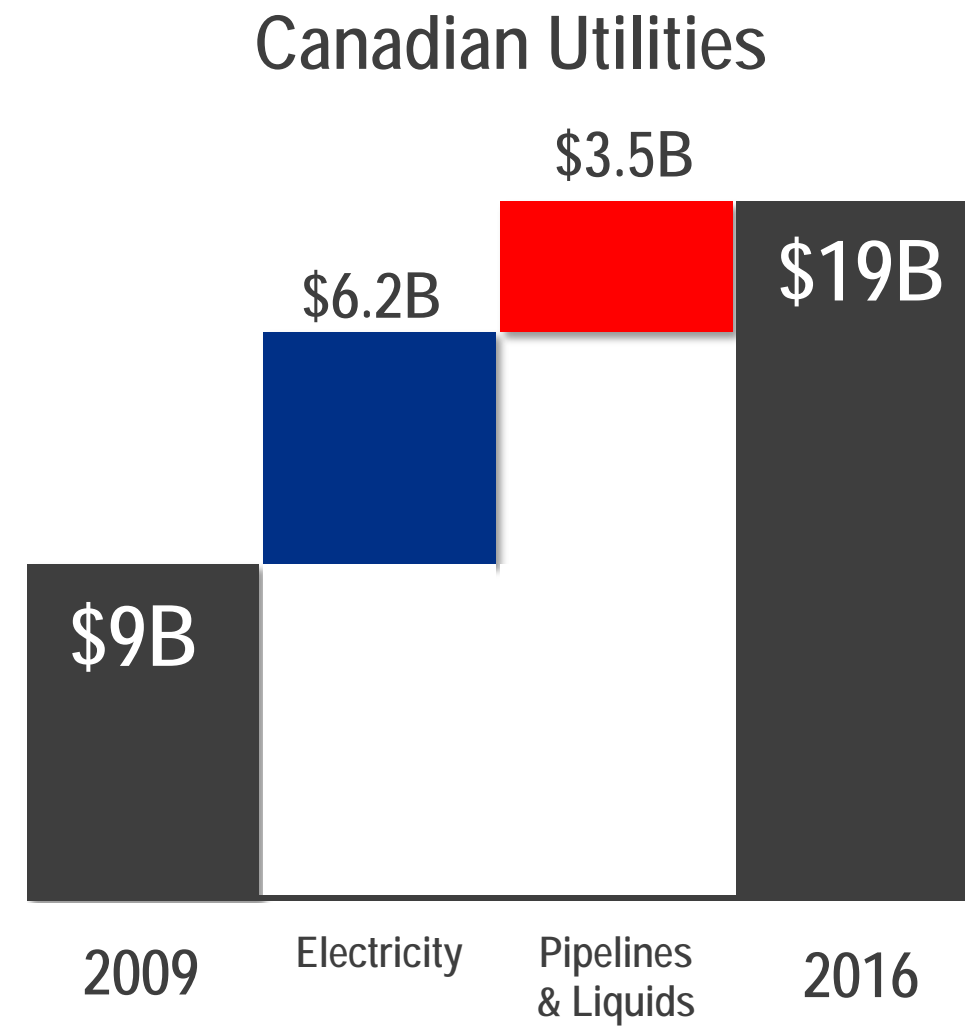
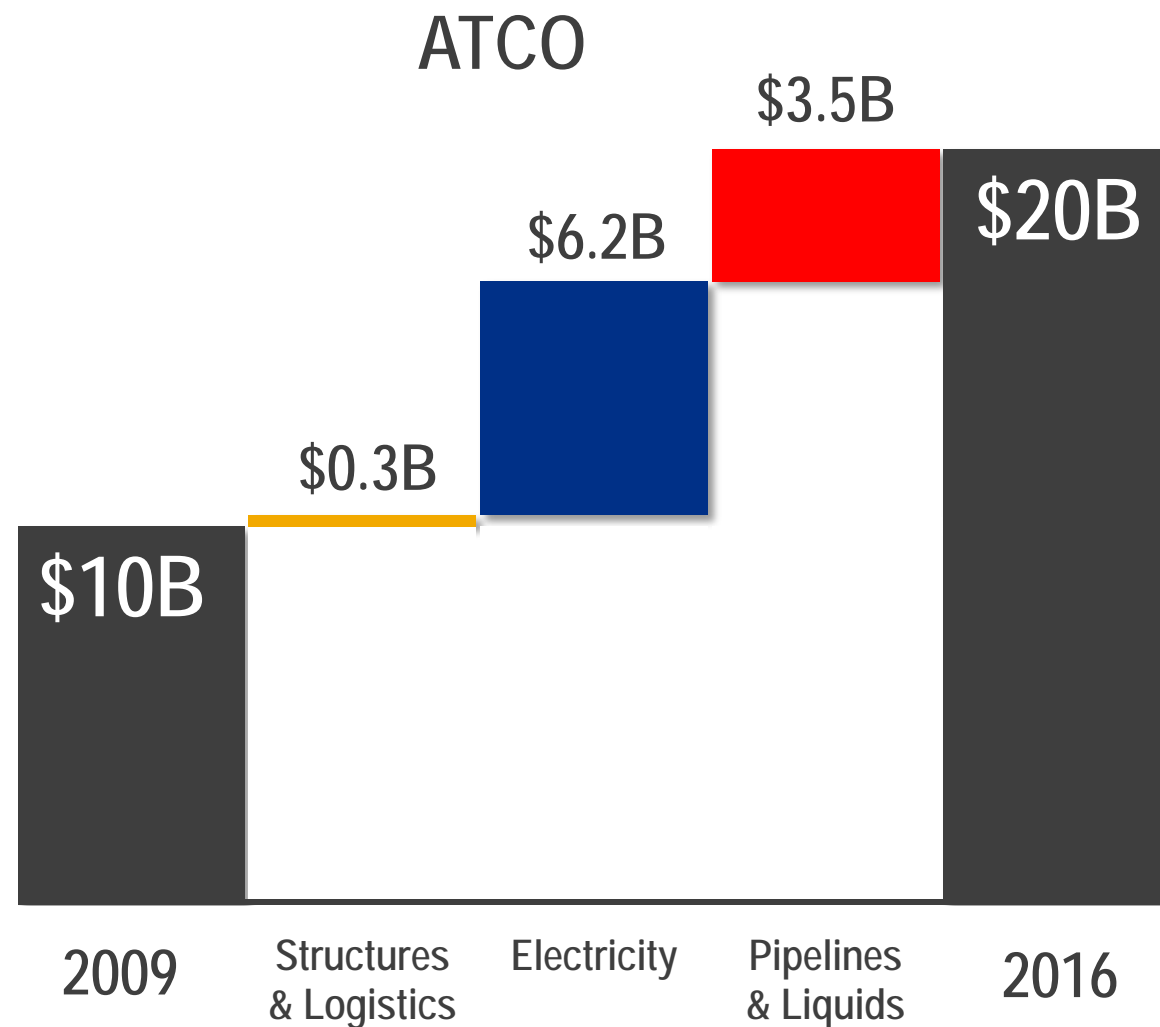
- 88,000 kms of electric power lines
- 18 power plants globally
- 2,473 MW power generating capacity share



- 65,000 kms of pipelines
- 85,200 m³/d water infrastructure capacity
- 52 PJ natural gas storage capacity
- 200,000 m³ hydrocarbon storage capacity

ASSET GROWTH

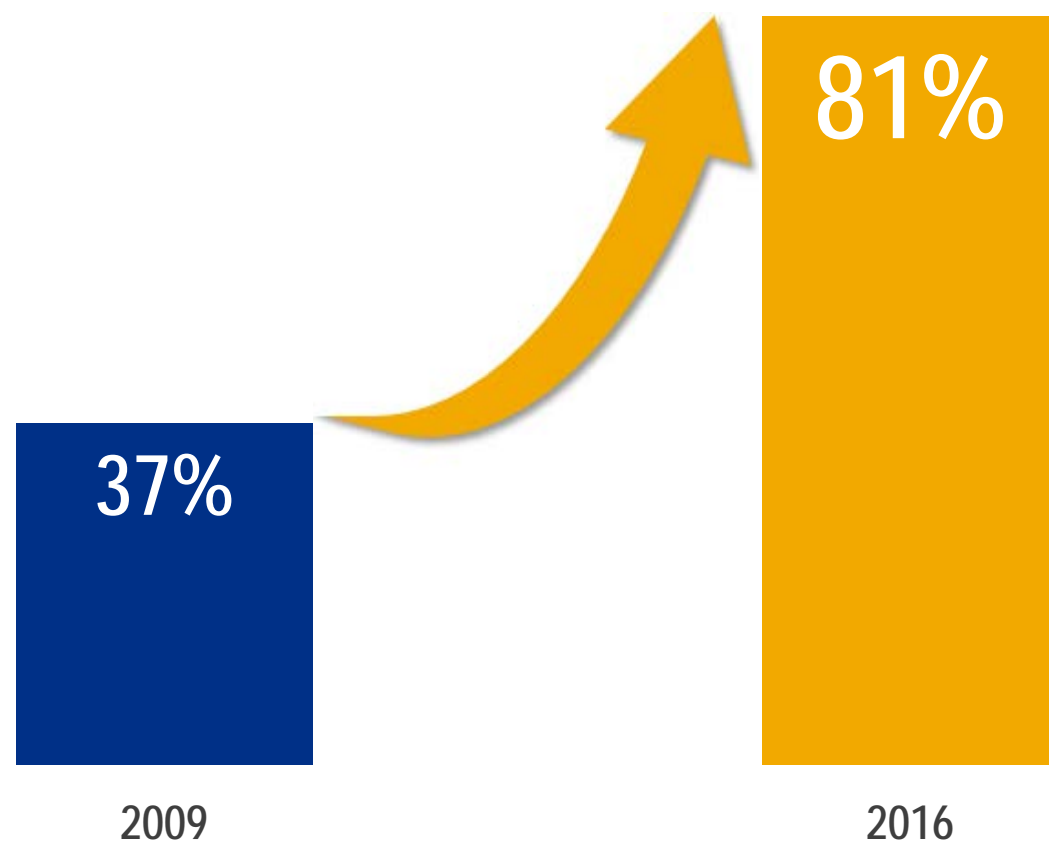
We have doubled in size since 2009



GROWING A HIGH QUALITY EARNINGS BASE

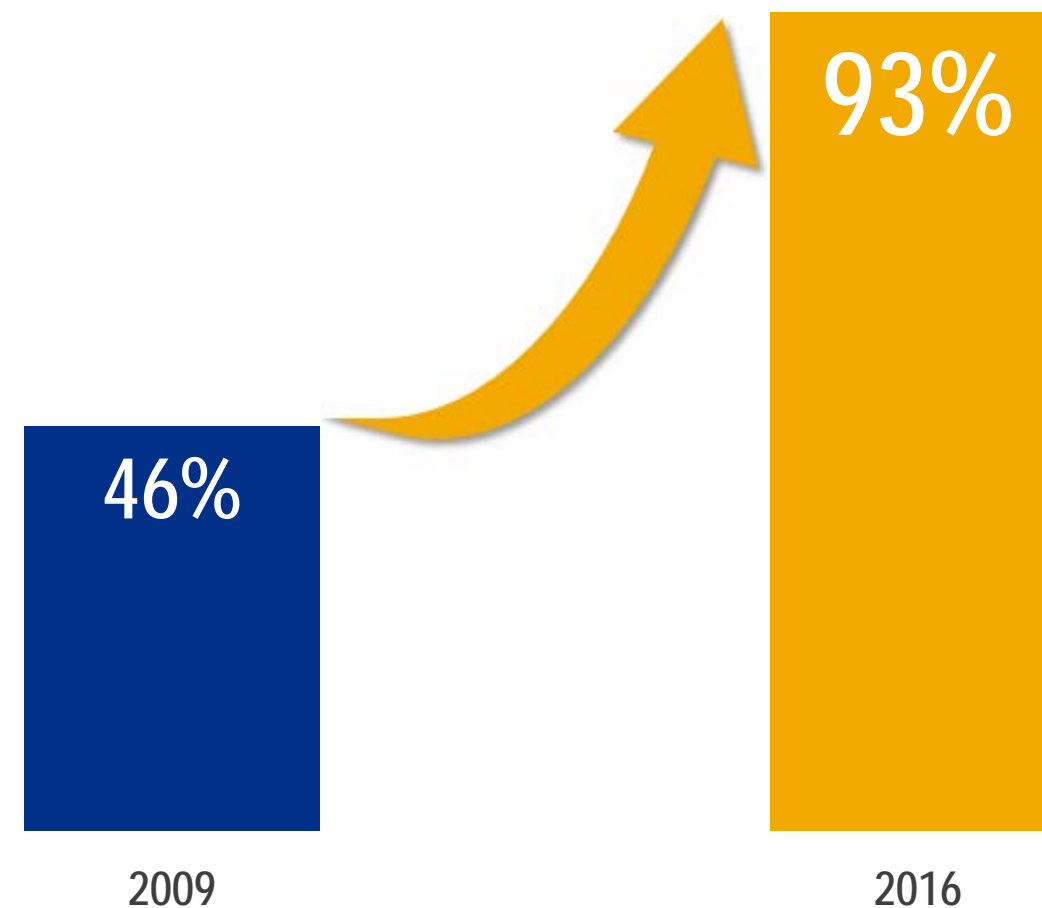
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Regulated Adjusted Earnings



Canadian Utilities

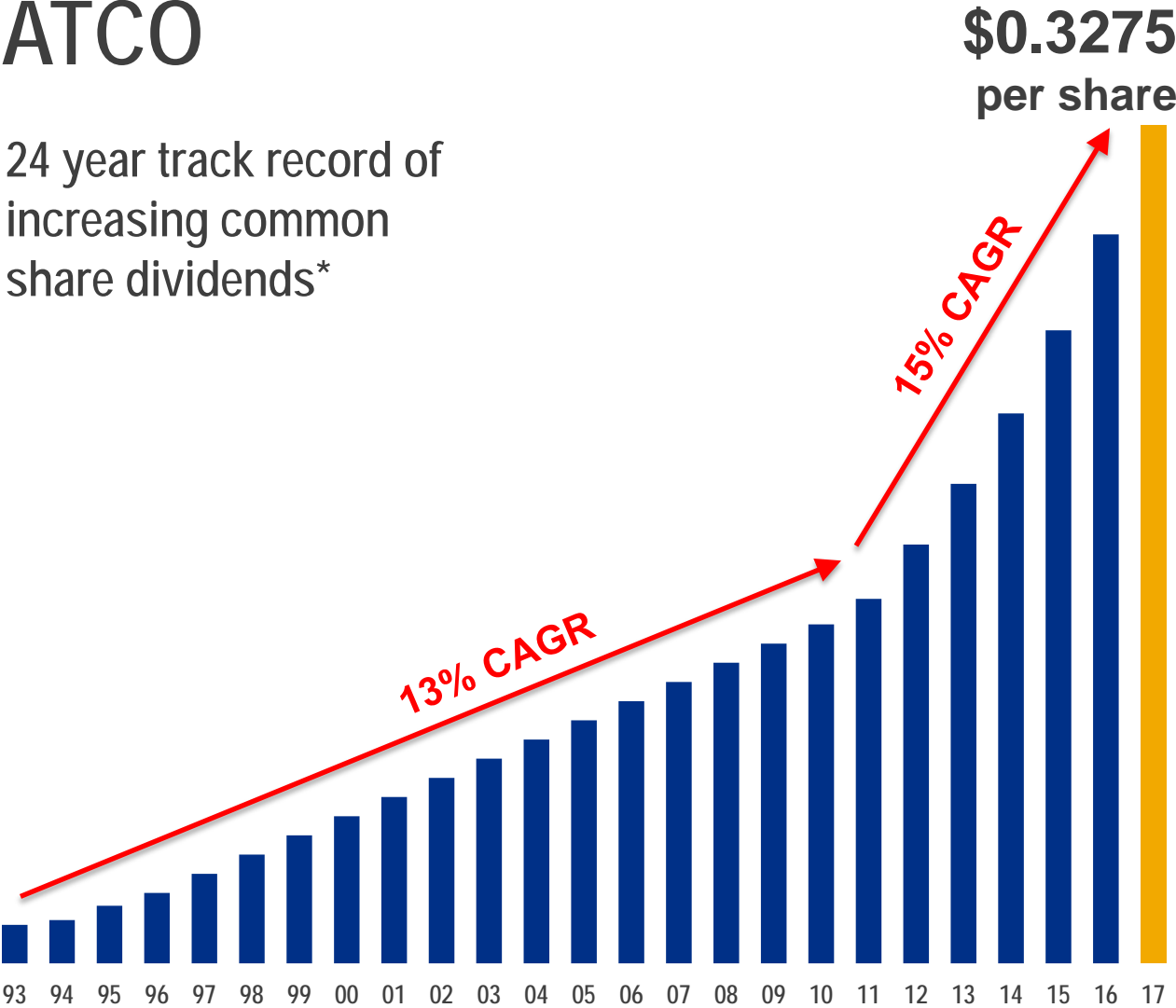
Regulated Adjusted Earnings



CONTINUED DIVIDEND GROWTH

ATCO

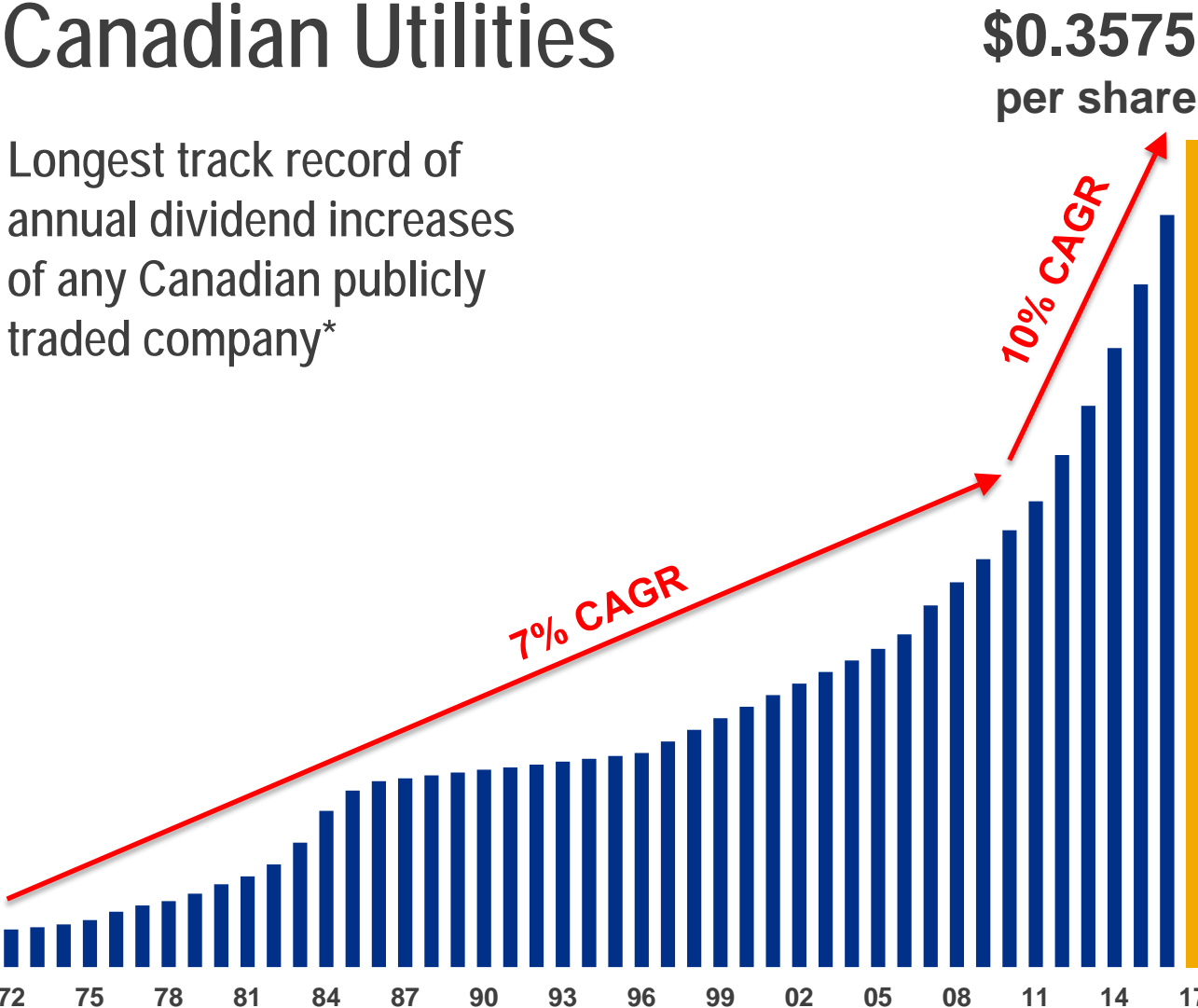
24 year track record of increasing common share dividends*



* On April 6, 2017, ATCO declared a second quarter dividend of \$0.3275 per share, or \$1.31 per share annualized. This is a 15 per cent increase over the quarterly dividends declared in 2016.

Canadian Utilities

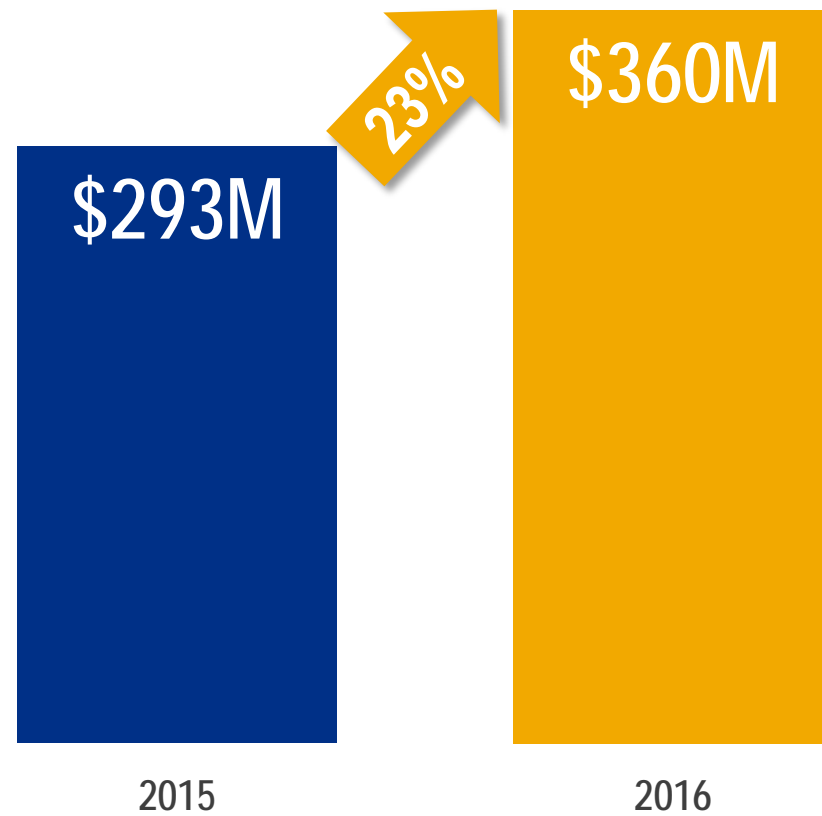
Longest track record of annual dividend increases of any Canadian publicly traded company*



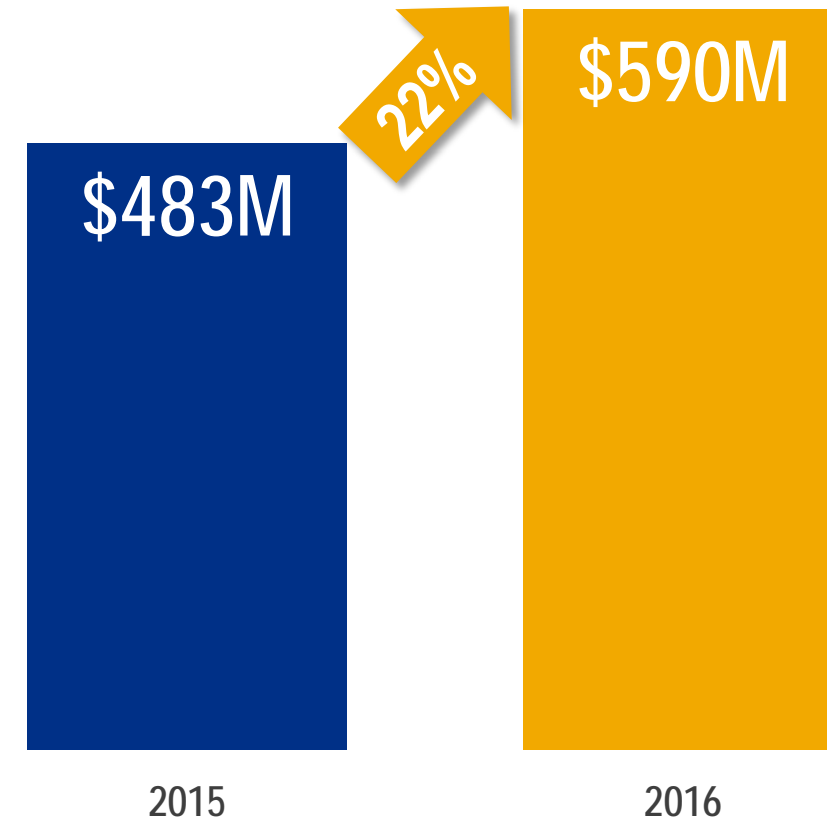
* On April 6, 2017, Canadian Utilities declared a second quarter dividend of \$0.3575 per share, or \$1.43 per share annualized. This is a 10 per cent increase over the quarterly dividends declared in 2016.

GROWING EARNINGS

ATCO



Canadian Utilities



Earnings
Growth
Drivers

Major projects completions

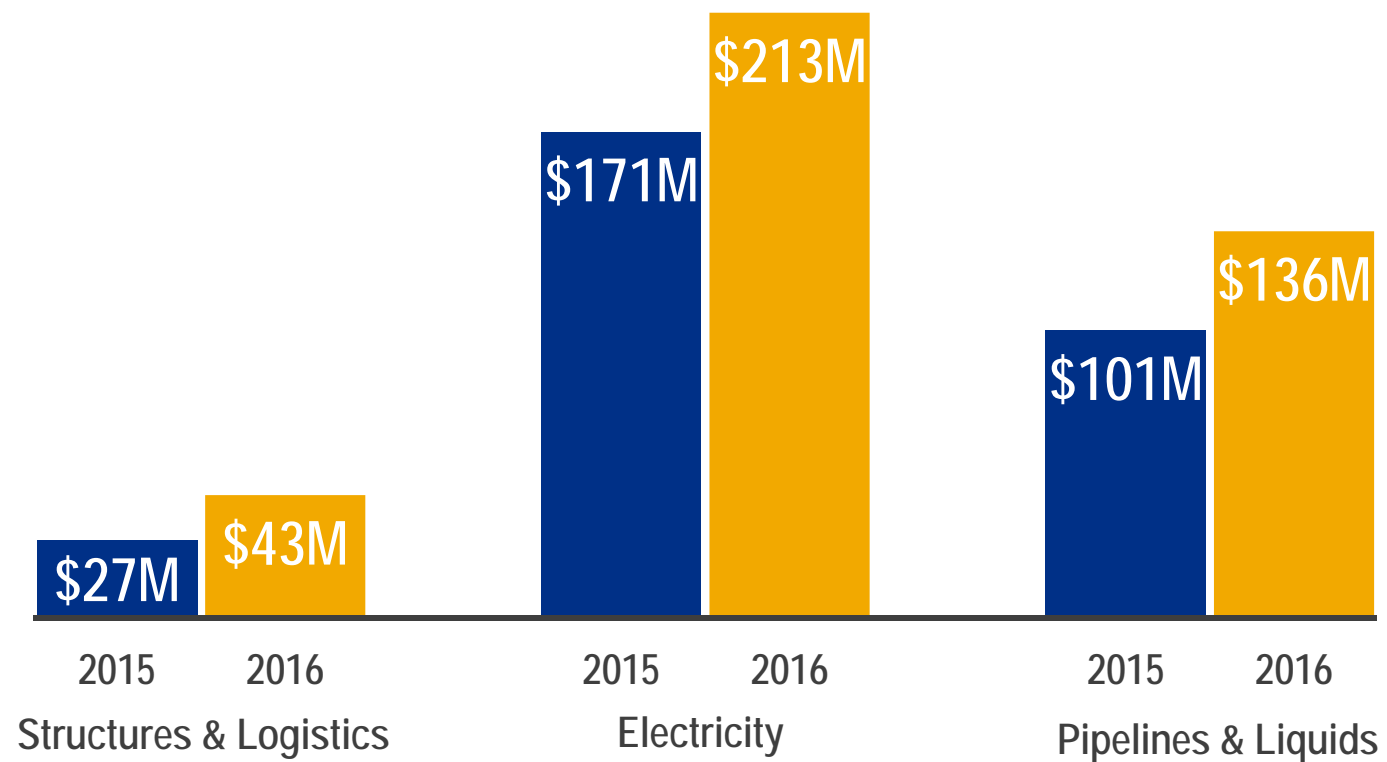
Investment in regulated utilities
Investment in long-term contracted assets

Lower operating costs

GROWING EARNINGS

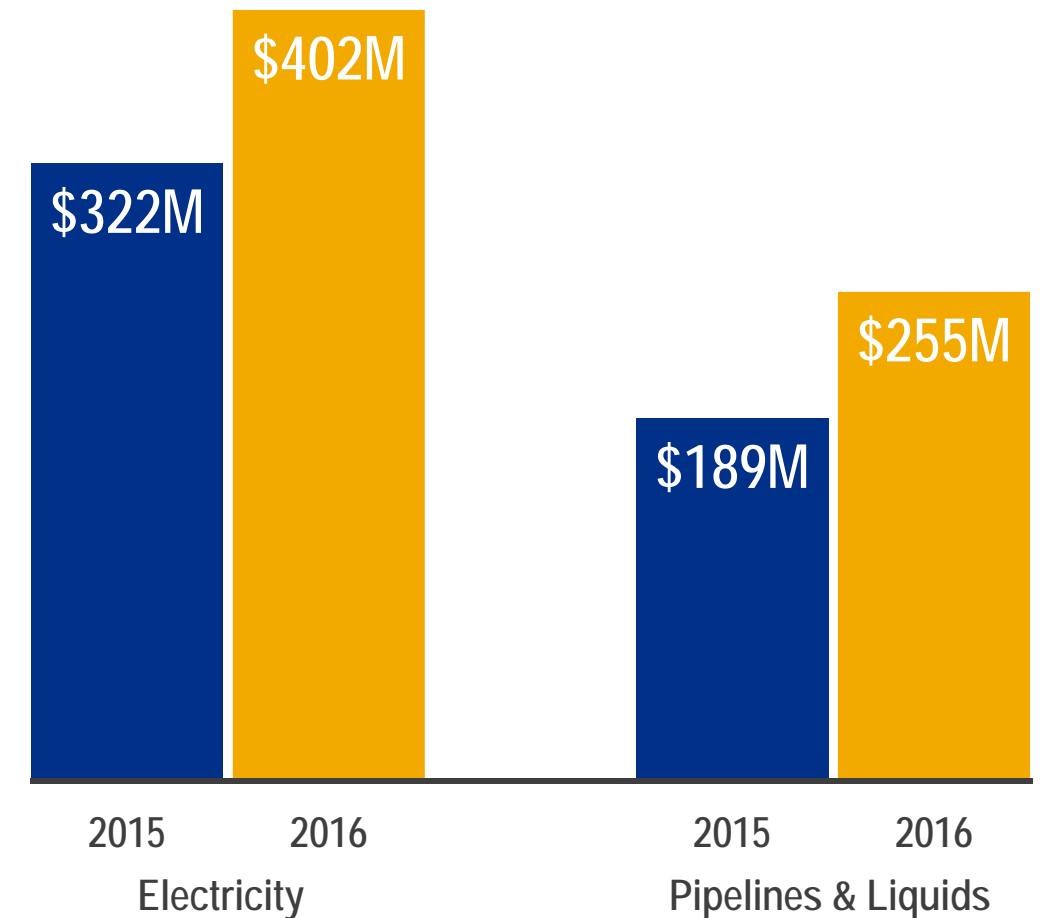
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Global Business Unit Earnings



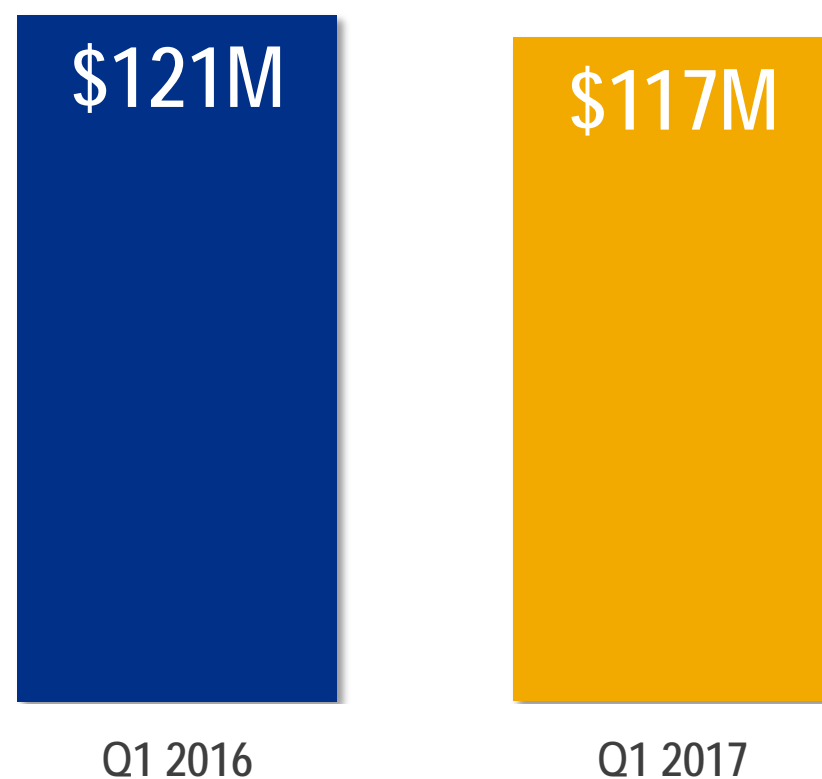
Canadian Utilities

Global Business Unit Earnings

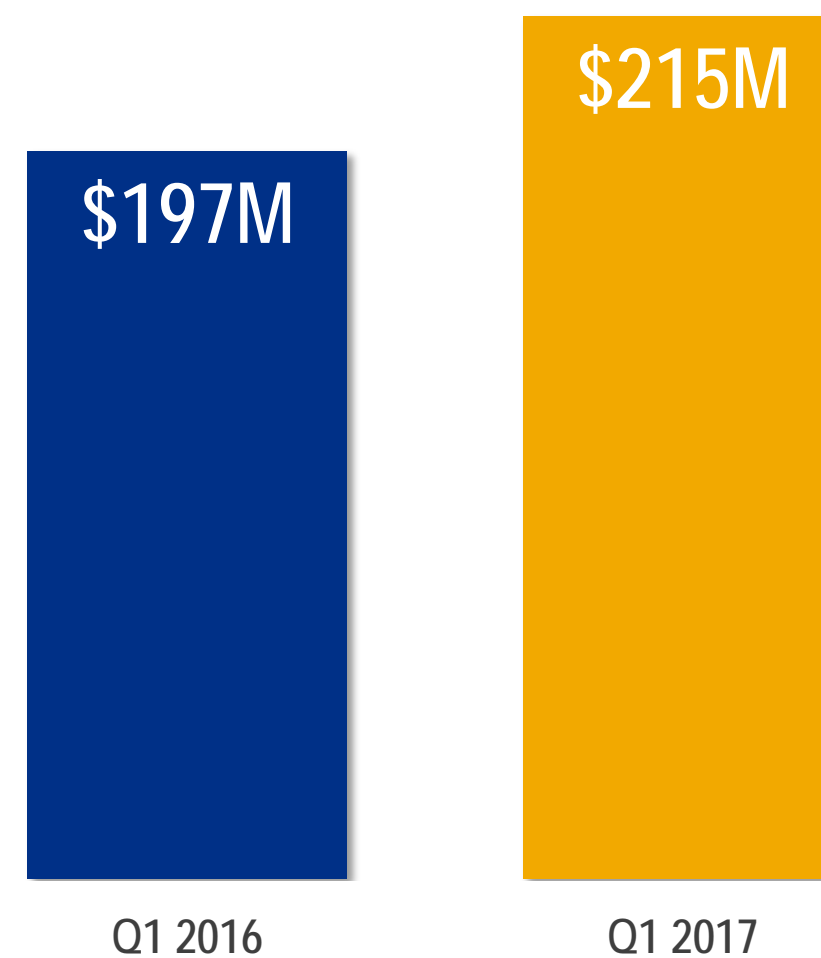


FIRST QUARTER 2017 ADJUSTED EARNINGS

ATCO



Canadian Utilities



FINANCIAL FOCUS FOR THE FUTURE

We are taking a focused and disciplined approach to pursue cost savings and efficiencies in every part of the organization to ensure we deliver the most competitive solution to our customers

FINANCIAL PRIORITIES FOR 2017 AND BEYOND



CONTINUED CAPITAL
INVESTMENT



OPERATIONAL
EXCELLENCE



FINANCIAL
STRENGTH

CONTINUED CAPITAL INVESTMENT



ELECTRIC DISTRIBUTION



NATURAL GAS DISTRIBUTION



STRUCTURES & LOGISTICS



WATER INFRASTRUCTURE



ELECTRIC TRANSMISSION



NATURAL GAS TRANSMISSION



ELECTRICITY GENERATION



HYDROCARBON STORAGE

REGULATED UTILITY

LONG-TERM CONTRACTS

REGULATED UTILITY CAPITAL INVESTMENT



ELECTRIC DISTRIBUTION



ELECTRIC TRANSMISSION



NATURAL GAS DISTRIBUTION



NATURAL GAS TRANSMISSION

\$3.8 BILLION (2017–2019)

LONG-TERM CONTRACTED CAPITAL INVESTMENT



FORT MCMURRAY WEST
500 KV TRANSMISSION



HYDROCARBON STORAGE



DISTRIBUTED GENERATION

\$1.2 BILLION (2017–2019)

OPERATIONAL EXCELLENCE: STRUCTURES & LOGISTICS



Offering complete infrastructure solutions worldwide

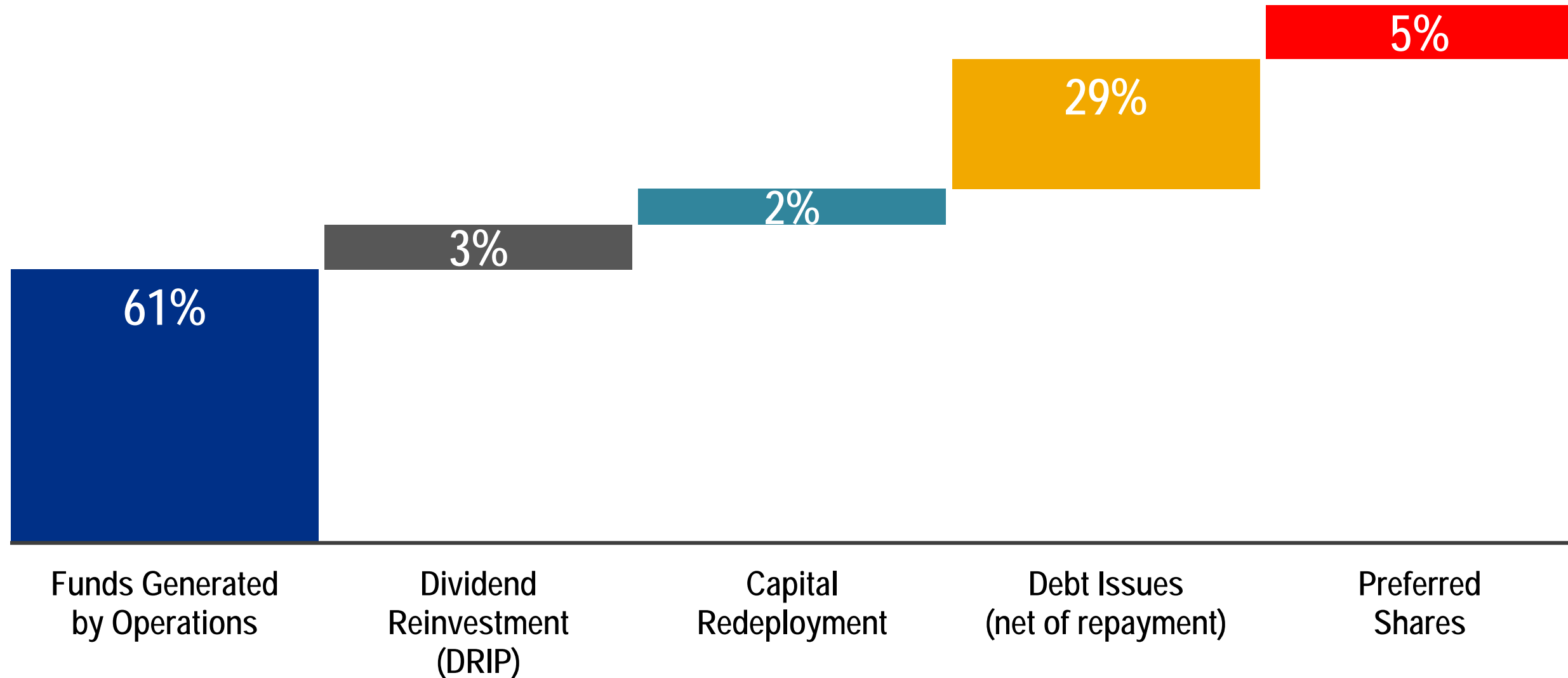
Implementing business-wide
cost reduction initiatives

Adding projects for workforce
housing accommodations
and modular buildings

Acquiring assets and
expanding geographically

FINANCIAL STRENGTH: FUNDING SOURCES

Canadian Utilities Funding Sources 2011 – 2016



FINANCIAL STRENGTH: BALANCE SHEET

Strong financial position supports access to capital



ALBERTA POWER MARKET DEVELOPMENTS

Improved Clarity

Coal Phase-out in Alberta by 2030

- As compensation, we receive cash payments from the Government of Alberta of \$4.7 million annually for 14 years

Well Positioned

Phase-in of Renewable Generation

- We are exploring renewable technologies and are well positioned to provide many solutions to the province in the years ahead

Minimal Risk Exposure

Carbon Tax

- We will recover compliance costs through the Thermal PPAs
- GHG emission charges for Alberta Utilities are expected to be recovered in rates on a go-forward basis

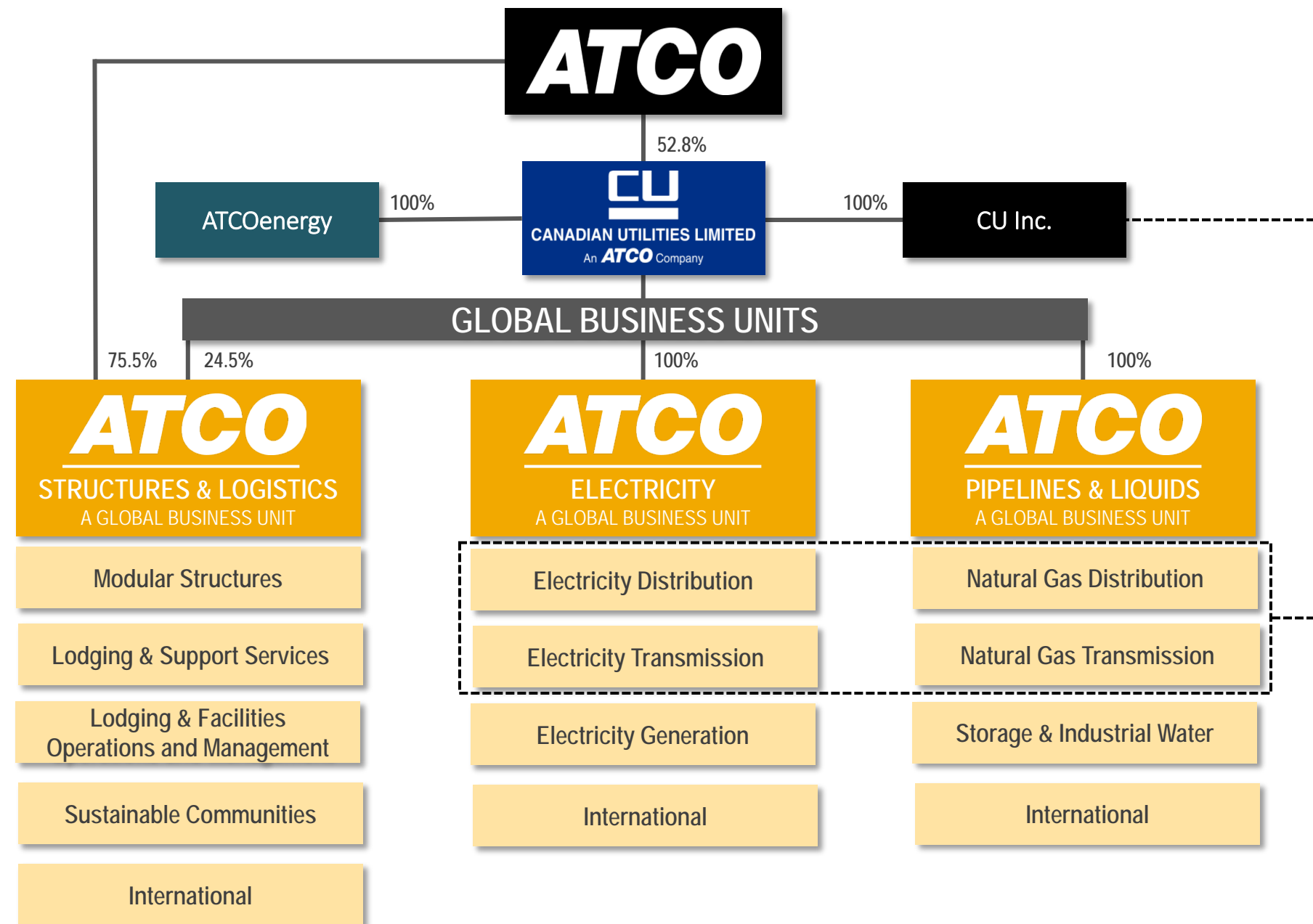


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APPENDIX



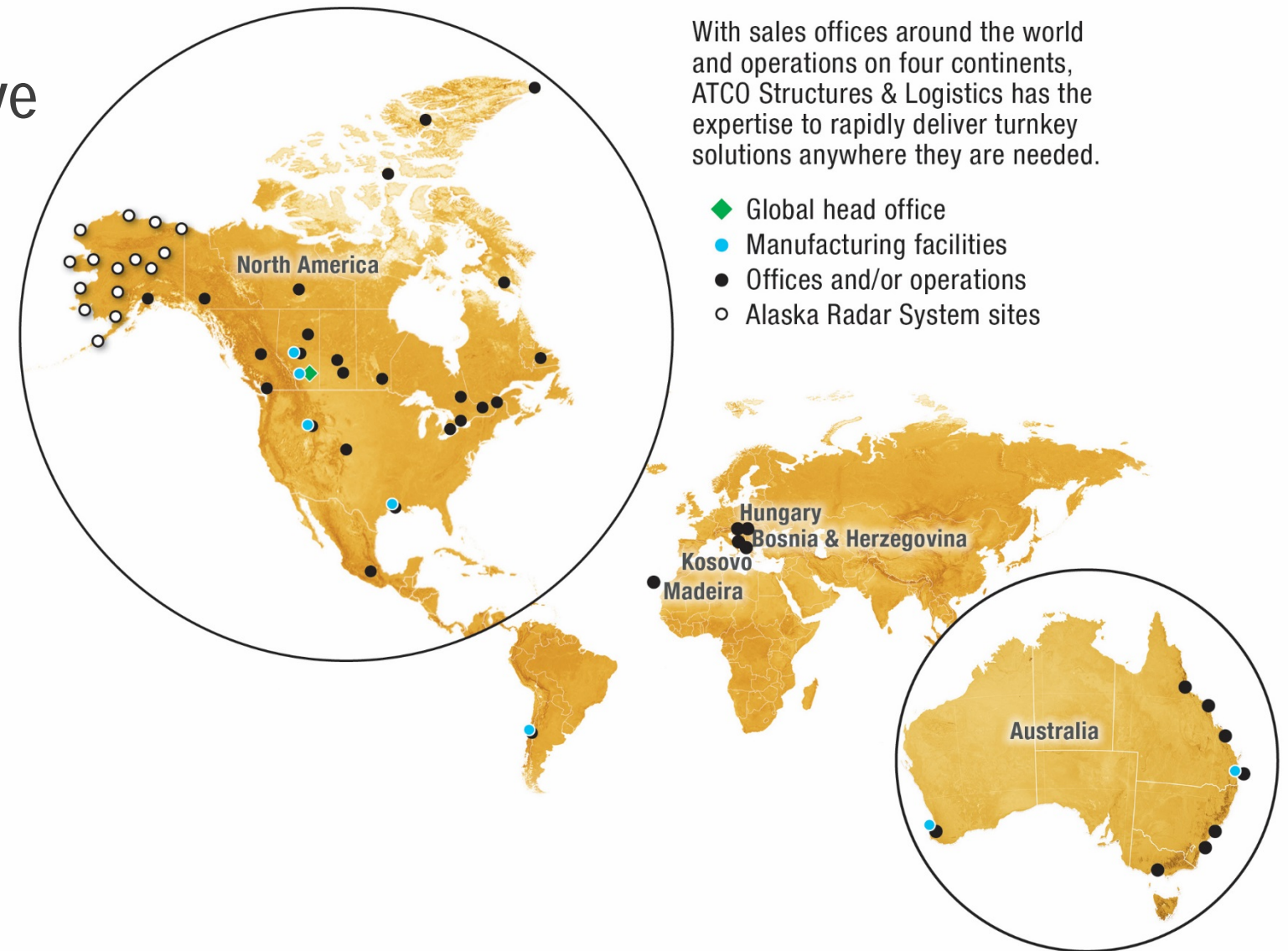
ORGANIZATIONAL STRUCTURE



STRUCTURES & LOGISTICS

We offer workforce housing, innovative modular facilities, construction, site support services, and logistics and operations management

- 7 manufacturing plants globally
- Nearly 1,000,000 sq ft of manufacturing space
- Subsidiary: Sustainable Communities



ELECTRICITY DISTRIBUTION & TRANSMISSION

We build, own and operate electrical distribution and transmission facilities

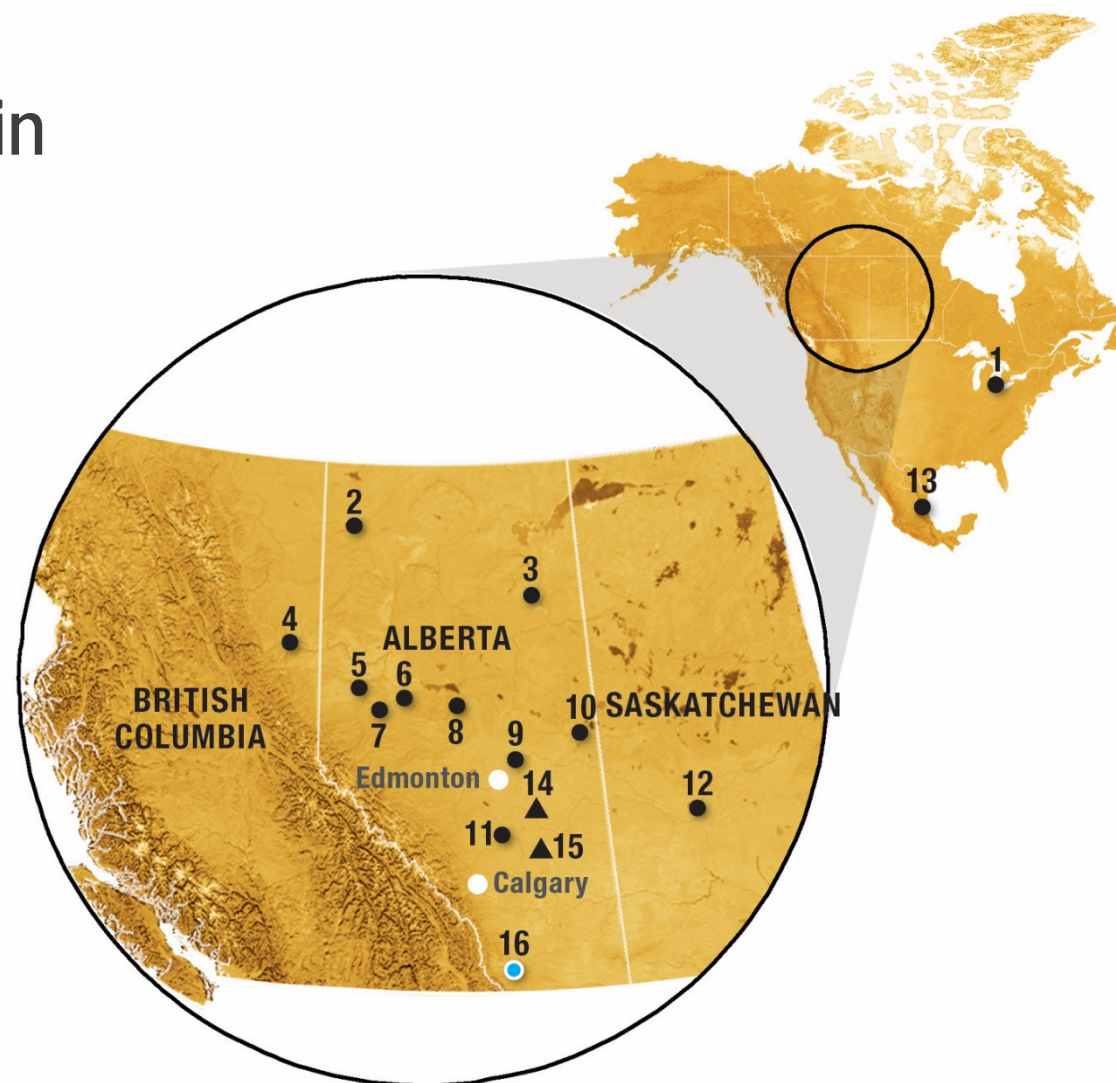
- 224,000 farm, business and residential customers in 245 Alberta communities
- Approximately 12,000 km of transmission lines and 72,000 km of distribution lines
- Subsidiaries:
 - ATCO Electric Yukon
 - Northland Utilities



ELECTRICITY GENERATION

We have an ownership position in 16 power generation plants in Alberta, British Columbia, Saskatchewan, Ontario and Mexico

- Electricity Market Exposure Portfolio:
 - 1,563 MW Contract (68%)
 - 734 MW Merchant (32%)



Facility	Generating Capacity Owned (MW)
● NATURAL GAS	
1 Brighton Beach	290
2 Rainbow Lake 4 & 5	45
3 Muskeg River	119
4 McMahon	60
5 Poplar Hill	45
6 Valleyview 1 & 2	90
7 Karr	3
8 House Mountain	6
9 Scotford	170
10 Primrose	42
11 Joffre	192
12 Cory	130
13 San Luis Potosi	2
▲ COAL-FIRED	
14 Battle River 3, 4 & 5	689
15 Sheerness 1 & 2	390
● RUN-OF-RIVER HYDRO	
16 Oldman River	24
Total	2,297

ELECTRICITY GENERATION

We operate two power generation facilities with a combined capacity share of 176 MW

- Provides energy infrastructure for thousands of public sector, domestic and industrial clients across Australia
- Electricity Market Exposure Portfolio:
 - 176 MW Contract (100%)



◆ ATCO Power Australia Headquarters

● ATCO Power Australia Natural Gas Facilities

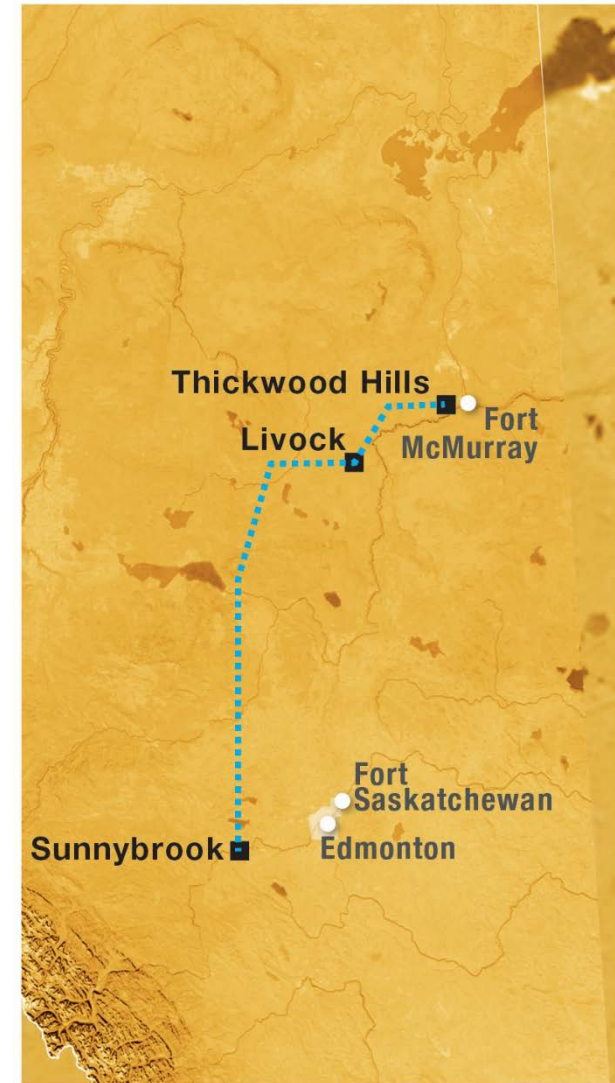
Facility	Generating Capacity Owned (MW)
1 Karratha	86
2 Osborne	90

ALBERTA POWERLINE

Fort McMurray West 500 kV Transmission Project

- The Alberta Electric System Operator (AESO) undertook a competitive process to develop, design, build, finance, own, operate and maintain the Fort McMurray West 500 kV Transmission Project
- The process was designed to emulate a Public Private Partnership (PPP)
- Alberta PowerLine LP (APL), a partnership between Canadian Utilities Limited and Quanta Capital Solutions, Inc., selected as the Successful Proponent
- APL assumes responsibility to develop, design, build and finance the Project, and to own, operate and maintain it for a 35 year term

* More information is available at www.albertapowerline.com.

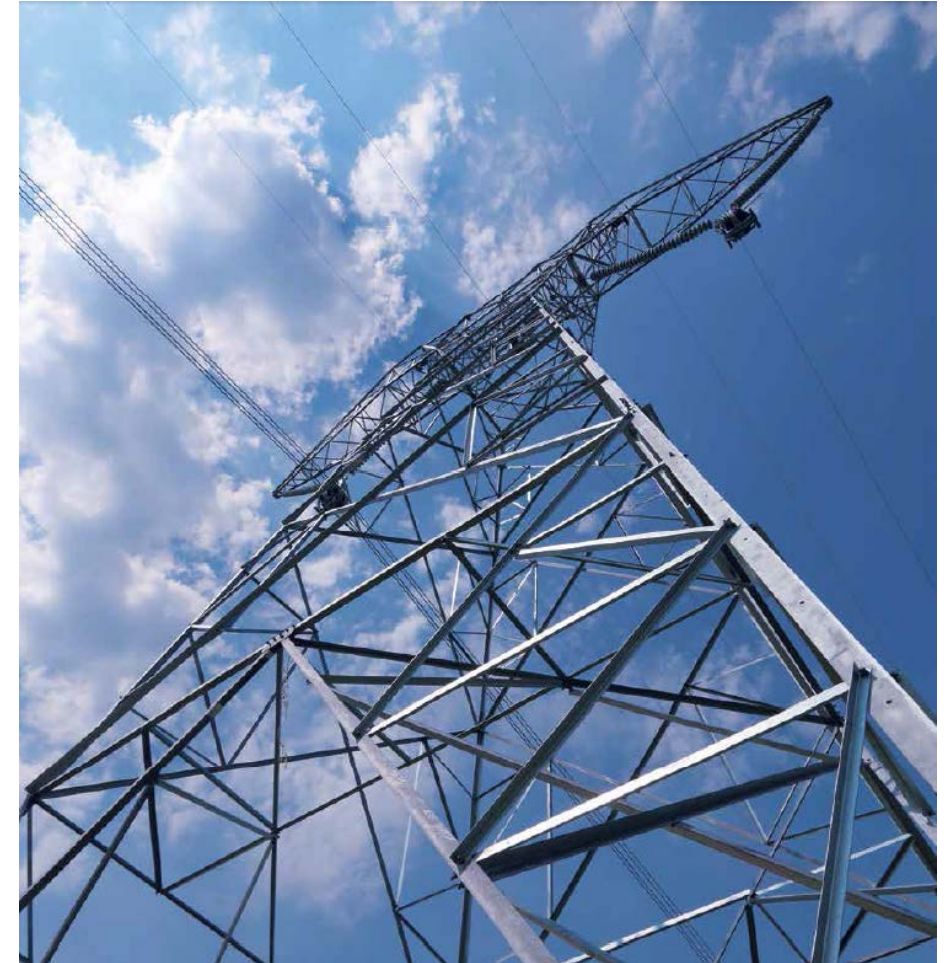


- Fort McMurray 500 kV Line (approved route)
- Approximate Project Connection Points

ALBERTA POWERLINE

Fort McMurray West 500 kV Transmission Project

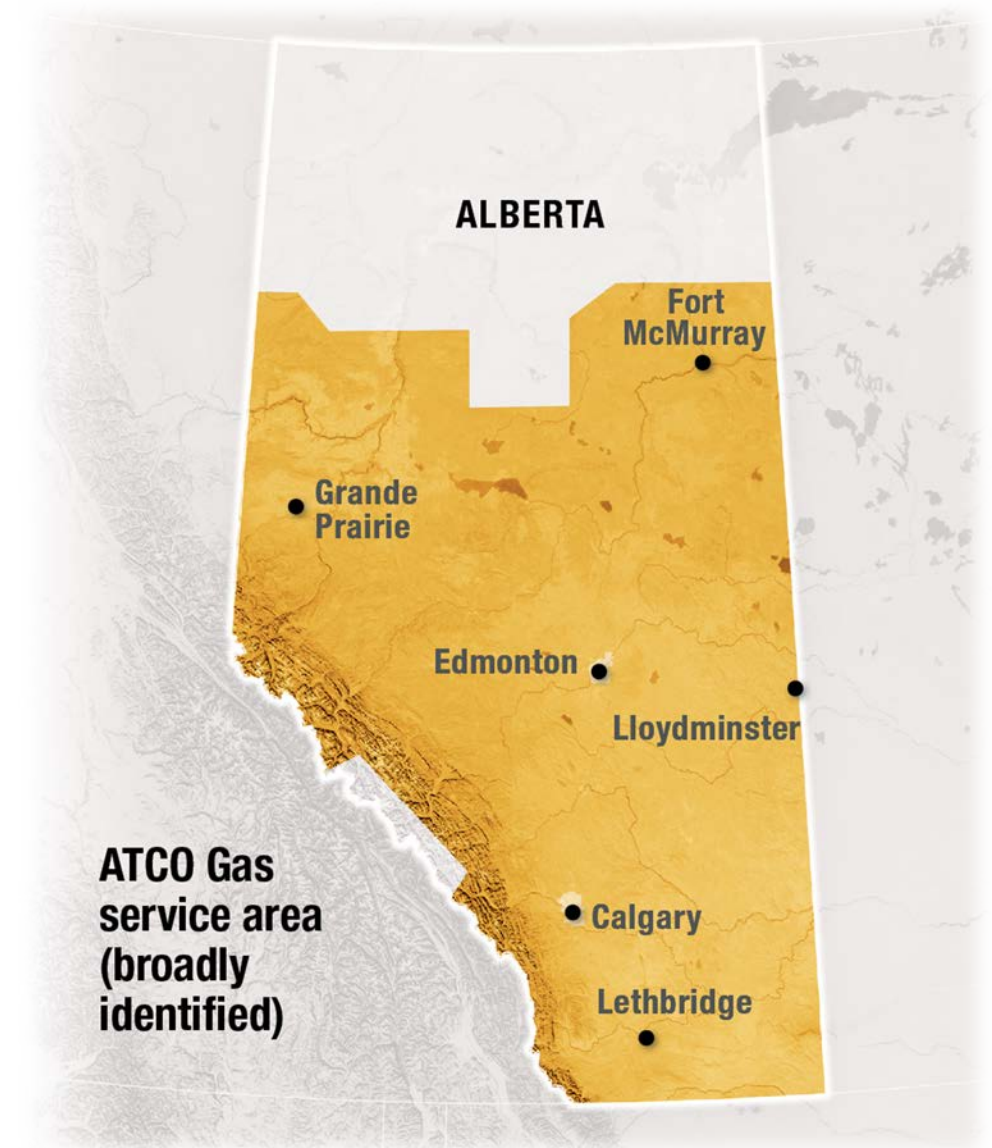
- APL must run a Debt Funding Competition in 2017 to identify the most attractive debt financing structure for the Project
- Debt Funding Competition Participants will submit pricing on the original financing solution APL submitted with its bid along with a couple of potential cost savings alternatives. Bidders will also have the option to put forward new innovative solutions
- Debt funding is expected to be approximately \$1.2 billion



NATURAL GAS DISTRIBUTION

We build, own and operate natural gas distribution facilities in Alberta

- Alberta's largest natural gas distribution company
- Serves more than 1.1 million customers in nearly 300 Alberta communities
- We build, maintain, and operate 41,000 km of natural gas distribution pipelines
- Utility rates among the lowest in Canada



NATURAL GAS TRANSMISSION

We build, own and operate key high-pressure natural gas transmission facilities in Alberta

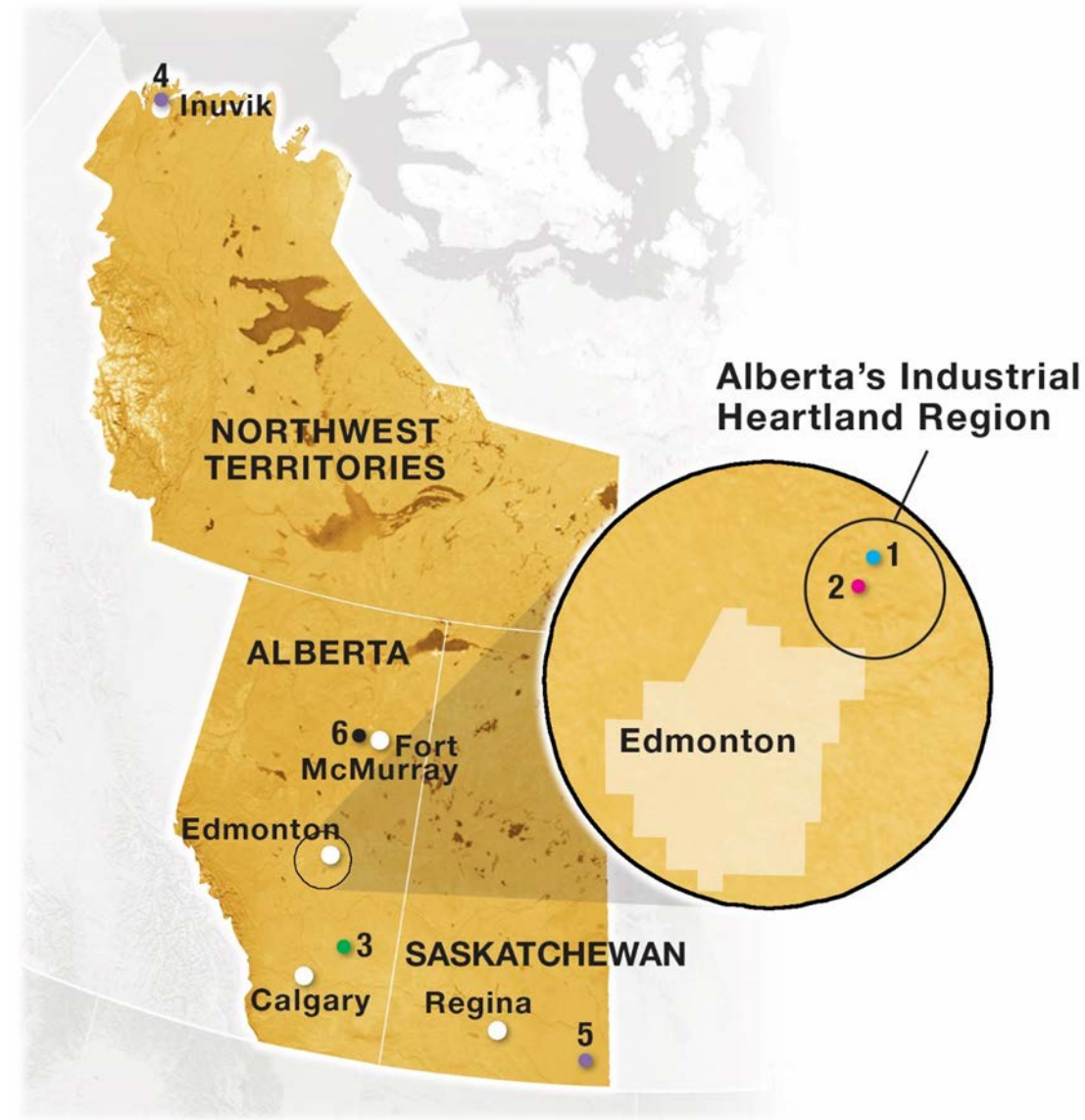
- Transports clean, efficient energy from producers and other pipelines to utilities, power generators and major industries
- Owns and operates 9,400 km of pipeline
- Delivers a peak of 3.8 billion cubic ft/day of natural gas to customers
- ~ 4,000 receipt and delivery points
- Interconnections facilitate access to multiple intra-Alberta and export markets
- 24/7 monitoring of pipelines and facilities via a specialized control centre



STORAGE & INDUSTRIAL WATER

We build, own and operate non-regulated industrial water, natural gas storage, hydrocarbon storage, and NGL related infrastructure

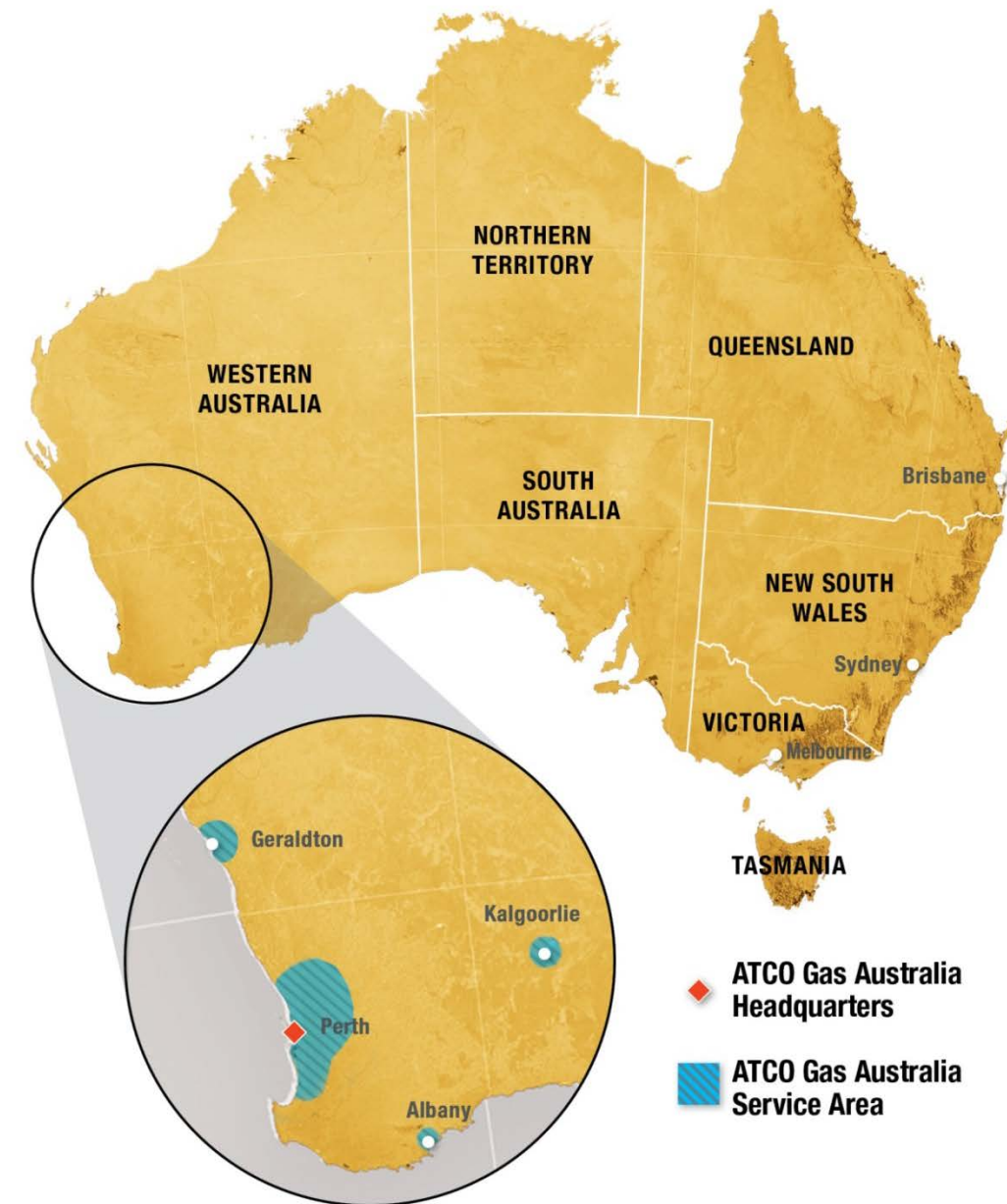
- 85,200 m³/day water infrastructure capacity
- 200,000 m³ hydrocarbon storage capacity
- 52 PJ natural gas storage capacity
- ~ 300 km pipelines
- 4 million cubic ft/day natural gas gathering and processing capacity



INTERNATIONAL NATURAL GAS DISTRIBUTION

We provide safe and reliable natural gas service to the Perth metropolitan area and the wider Western Australian community

- Approximately 741,000 customers
- 14,000 km of gas distribution pipelines





ATCO

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