**DIVERSIFIED ESSENTIAL SERVICES** 



With approximately 6,200 employees and assets of \$22 billion, ATCO is a diversified global corporation with investments in the essential services of: Structures & Logistics (workforce and residential housing, innovative modular facilities, construction, site support services, workforce lodging services, facility operations and maintenance, defence operations services, and disaster and emergency management services); Utilities (electricity and natural gas transmission and distribution, and international electricity operations); Energy Infrastructure (electricity generation, energy storage and industrial water solutions); Retail Energy (electricity and natural gas retail sales); Transportation (ports and transportation logistics); and Commercial Real Estate.

#### TRACK RECORD OF DIVIDEND GROWTH



<sup>\*</sup> On January 14, 2021, ATCO declared a first quarter dividend of \$0.4483 per share, or \$1.79 per share annualized.

ATCO's investments put us at the forefront of global trends. We deliver the enduring essentials required for a healthy global economy.



# ATCO AT A GLANCE

## 73-year history in more than 100 countries

"A-" rating by Standard & Poor's; "A" (low) rating by DBRS Limited

Total Assets	\$22 Billion
Modular Building Manufacturing Locations	6 Globally (1 Canada, 1 United States, 2 Australia, 1 Chile, 1 Mexico)
Electric Powerlines	75,000 kms
Pipelines	64,000 kms
Power Generating Capacity	296 MW *
Water Infrastructure Capacity	85,200 m3/d **
Natural Gas Storage Capacity	52 PJ ***
Hydrocarbon Storage Capacity	400,000 m3 ****
Ports and Port Operations	16 Ports, 3 Port Operation Services

<sup>\*</sup>megawatts \*\*cubic metres per day \*\*\*petajoules \*\*\*\*cubic metres

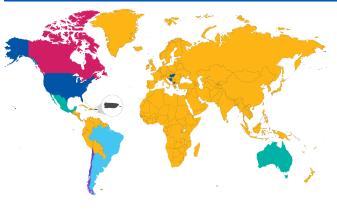
#### ATCO SHARE INFORMATION

Common Shares (TSX): ACO.X, ACO.Y

Market Capitalization	\$4 billion
Weighted Average Common Shares Outstanding	114.4 million

It is important for prospective owners of ATCO shares to understand that ATCO is a diversified group of companies principally controlled by Sentgraf, a Southern family holding company. It is also important for present and prospective share owners to understand that the ATCO share registry has both Class I Non-Voting (ACO.X) and Class II Voting (ACO.Y) common shares.

#### **GLOBAL GROWTH**



- Canadian Utilities, Structures & Logistics, Commercial Real Estate and ASHCOR
- Canadian Utilities and Structures & Logistics
  - Structures & Logistics
- Neltume Ports, Structures & Logistics, and Canadian Utilities
- Canadian Utilities
- Neltume Ports

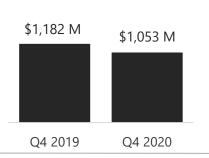
We continue to grow and expand our international business

Adjusted earnings are earnings attributable to Class I and Class II Shares after adjusting for the timing of revenues and expenses associated with rate-regulated activities and unrealized gains or losses on mark-to-market forward and swap commodity contracts. Adjusted earnings also exclude one-time gains and losses, significant impairments, and items that are not in the normal course of business or a result of day-to-day operations. Certain statements in this document contain forward-looking information. Please refer to our forward-looking information disclaimer in ATCO's management's discussion and analysis for more information.

# Q4 2020 RESULTS

# **CONSOLIDATED REVENUES**

# **CONSOLIDATED ADJUSTED EARNINGS**

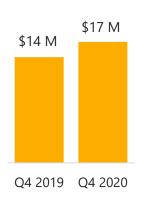




## STRUCTURES & LOGISTICS

- Higher adjusted earnings were mainly due to additional ATCO Frontec client work requests at
  existing contract sites for COVID-19 proactive and preventative safety measures.
- Recent Developments
  - Acquired the remaining 50 per cent interest in the ATCO Sabinco S.A. joint venture partnership effective December 30, 2020.
  - Completed work on a second camp for the Trans Mountain Expansion project. The rental period for both camps has commenced and will continue through 2023.
  - Awarded a \$12 million, 450-person workforce housing rental contract to support the phase I rebuild and expansion of the China Lake Military Base in southern California.
  - Awarded a \$13 million contract with Newmont Corporation to supply a 600-person camp to house workers at the Peñasquito Mine in the state of Zacatecas, Mexico.
  - Awarded a 31-month workforce lodging services contract for approximately 450 persons to support the rebuild of the China Lake Military Base.

# ADJUSTED EARNINGS



#### **NELTUME PORTS**

 Higher adjusted earnings were mainly due to timing of certain revenues and expenses and higher cargo volumes and margins at select ports.

# ADJUSTED EARNINGS



#### CANADIAN UTILITIES

- Higher earnings were mainly due to cost efficiencies, continued growth in the asset base, and earnings from ongoing transition work related to the long-term contract to operate Puerto Rico's electricity transmission and distribution system.
- Plan to invest \$3.2 billion in regulated utility and commercially secured energy infrastructure
  capital growth projects between 2021 and 2023. This capital investment is expected to
  generate utility mid-year rate base growth of approximately two per cent per year and
  contribute significant earnings and cash flows and create long-term value for share owners.

# **ADJUSTED EARNINGS**

