#### **DISCLAIMER**

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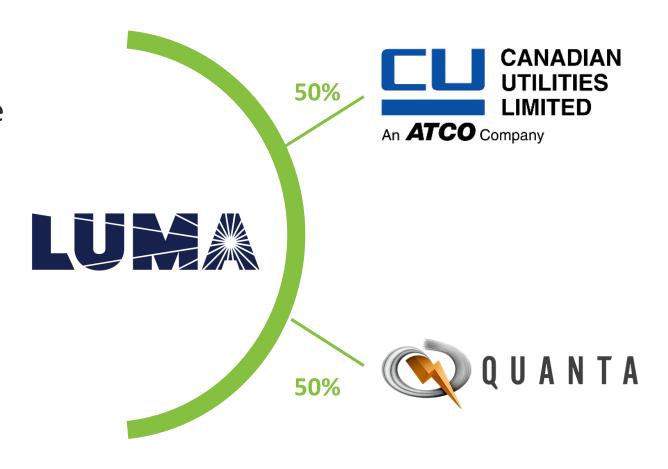
# LEGAL DISCLAIMER

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# Puerto Rico Electric T&D Opportunity

In June 2020, the Puerto Rico Public-Private Partnerships Authority (P3A) selected LUMA Energy to manage and modernize Puerto Rico's electric transmission and distribution (T&D) system

- >> 16-year contract to operate the T&D system:
  - → 1-year transition period beginning mid-2020
  - → 15-year fee-for-service Operating & Maintenance (O&M) period commencing in mid-2021
- O&M contract provides long-term contracted cash flows and earnings with no required capital investment by LUMA
- Leverages collective expertise to create a reliable, resilient, affordable and sustainable electricity system focused on providing outstanding customer service to the people of Puerto Rico



# **Key Contract Terms and Objectives**

Operating and maintenance services contract that leverages CU's and Quanta's bestin-class capabilities to deliver significant benefits to the people of Puerto Rico

- ~1-year transition period efficient and effective transition of operations from PREPA to LUMA
- ~15-year operating period − LUMA assumes responsibility for all in-scope operational matters working with local workforce and management
- System operating costs and capital expenditures are pass-through and paid from PREPA's prefunded service accounts
- Significant planned capital program to rebuild the T&D system post-hurricane Irma and Maria with funding through U.S. federal disaster relief agencies no required capital investment by LUMA. The Puerto Rico Electric Power Authority (PREPA) retains ownership of all assets.

# **Key Contract Terms and Objectives**

# Front-End Transition Period (2020 – 2021)

Preparatory work to enable full transition of operations to LUMA. CU and Quanta will work alongside PREPA to realize improvements and achieve an efficient and effective transition of operations.

# **O&M Services Period** (2021 – 2035)

- LUMA assumes responsibility for all in-scope operational matters to transform the T&D system into an efficient and modern utility. This work will include utility operations and customer service, disaster recovery and storm-hardening capital programs.
- Back-end transition period begins one year before end of contract term.

### **Key Financial Contract Terms**

#### **Front-End Transition Period Compensation**

#### Front-End Transition Service Fee

- Fixed Front-End Transition Service Fee of US\$60M
- Reimbursement of actual costs to provide Front-End Transition Services

#### **O&M Services Period Compensation**

# Fixed Fee for each Contract Year (July 1 to June 30) paid monthly Year 1 – US\$70M; Year 2 – US\$90M; Year 3 – US\$100M; Year 4 to 16 – US\$105M Adjusted pro-rata for any partial Contract Year Fixed Fee escalated annually at US CPI System operating costs and capital expenditures are flow-through expenditures LUMA's costs for Executives, Board of Directors, and general corporate administration will be borne by LUMA and paid from the Fixed Fee Incentive Fee up to a maximum of ~20% of the Fixed Fee in each Contract Year Year 1 – US\$13M; Year 2 – US\$17M; Year 3 – US\$19M; Year 4 to 16 – US\$20M Incentive Fee escalated annually at US CPI

Note: All compensation figures above are at the LUMA level. Canadian Utilities Limited holds a 50% interest in LUMA.

## Puerto Rico Electric T&D System Overview

- One of the largest U.S. public utilities serving nearly 1.5 million customers
- >>> PREPA currently owns and operates the T&D system and generation facilities
  - → LUMA will operate T&D system, while PREPA continues to operate generation assets
- Network of ~30,000km of transmission and distribution lines







#### **LUMA Consortium**



- 50 per cent joint venture owner
- Operator of world-class utility businesses delivering safe, reliable and affordable energy to customers
- Market capitalization of C\$9 bn



- 50 per cent joint venture owner
- Industry-leading contractor building reliable energy infrastructure and providing skilled workforce training
- Market capitalization of C\$7 bn



- Sub-contractor to LUMA
- 34 years+ experience supporting disaster response and recovery programs funded by federal, state and local sources with US\$51 bn deployed to date





**Purpose-built utility company** 



Best-in-class operational and customer service expertise



Superior electric utility services and project execution capabilities



Long-time *partners* with track record of superior performance



Specialized *partner* with best-in-class disaster relief funding experience

#### **Shared Vision for Puerto Rico**



# Key Organizations LUMA is Working With

Counterparties to O&M Agreement



- Corporation responsible for power generation and T&D in Puerto Rico
- Counterparty to O&M Agreement
- Owner of all assets and retains all existing liabilities



- Government agency responsible for administering P3s in Puerto Rico
- Counterparty to and administrator of O&M Agreement

Federal relief funding



- Coordinates U.S. federal government's role in disaster response and recovery
- Provider of federal funding to Puerto Rico for planned capital program to rebuild from 2017 hurricanes



- Agency set up as recipient of federal relief funding from FEMA
- Coordinates with sub-recipients, such as PREPA, to distribute funds

Regulatory and oversight



- Entity responsible for regulatory oversight of the electrical system
- Approves all rates and applications using a Fair and Reasonable Doctrine



**FOMB** 

- Financial oversight board responsible for managing Title III bankruptcy process and fiscal plans in Puerto Rico
- Interaction with LUMA as Puerto Rico bankruptcy process concludes

# **Opportunity Highlights**

- LUMA has been selected to plan and execute a historic transformation and modernization of the electricity system working with the local workforce, PREPA and other parties to provide significant benefits to the people of Puerto Rico
- >> Long-term contracted cash flows and earnings with no required capital investment
- Continues Canadian Utilities' geographic expansion and diversification strategy into the U.S. and Latin America
- Strong relationship and joint project management with well-known and industry-leading partner in Quanta
- Developing operating contract model and next generation energy expertise that can be used as a blueprint for future opportunities
- Positioned to provide other services to the people of Puerto Rico

